Bio and experience

David Machado 8602 La Tremolina Lane Whittier Ca. 90605

I started as a home remodeling apprentice with my father in 1990. We installed products for the company Sears Home Improvements. We where independently hired by Sears Home Improvements to install Exterior Coatings, Windows, Doors, Painting, Kitchens and Gutters. We completed approximately 40 to 60 jobs per year. I worked for Sears for approximately 4 years as an installer on new products sold by their sales representatives.

In 1995, I earned the position of Service Advisor to Sears Home Improvements. I analyzed and determined the cause of warrantied products that failed in Southern California. I scheduled an inspection, filed an assessment of the problem and assigned my crews to repair the problems with the homeowner. I handled all aspects of the homeowner's repairs from start to finish. Sears had a backlog of complaints that I brought up to date in 10 months. I was huge benefit for Sears at that time. We were one of their top installers in all of Southern California.

Sears had a rating system for their installers. From the time I began working with Sears, I was in the top 5 percent in quality scores for all of Southern California. In 1995, I was awarded installer of the year.

In 1996 I passed my California State Contactors exam and founded the company, A-Machado Paints. I continued to do work at Sears Home Improvements for the next 5 years as the Service Advisor and Sub–Contractor. We continued to complete approximately 40 to 60 jobs per year. In that time span, I dealt with many different problems. I had to figure out how to resolve them. I gained a monumental amount of experience dealing with different set of problems and customers on a daily basis.

In 2001, I established a sales and installation team, expanding our products and separating ourselves from any work through Sears Home Improvements. My sales team and I would bid on work ranging in all aspects of Home Remodeling. It ranged from room additions to painting. I was completing approximately 50 to 60 jobs per year.

In 2004, I was elected by the University of Southern California's Minority business development to attend Dartmouth's Tucks Business M.B.E. Program with 100 other minority small businesses from the United States. After completing my course, I expanded my sales staff and started completing 75 to 100 jobs per year.

To date, my company still completes approximately 100 jobs per year. For the past 7 years I have contracted annually between \$1.2 million dollars to \$2 million dollars in sales and installation. Since 1996 I have continued to be a licensed and insured General Contractor in the Residential area. I have a spotless record.

I have experience in all aspects of building and remodeling for residential construction. My professional knowledge of remodeling homes in Southern California gives me the expertise to prepare a home for sale. I have used several resources through out the years and their feedback has been valuable in my career for optimizing the maximum return on my investment property. Such as my clients, my employees, the real estate market, and comparable properties. I am up to date with the local home styles for each particular neighborhood. I do all the designs, concepts, building and completion for my projects. I am excellent at figuring out a low cost budget and design for our projects. I have a skill for this and I love that part of the business. I have a team of additional work crews that can handle 5 to 10 projects per month. I have a solid relationship with my suppliers and vendors. We do not have any outstanding debt with them. I am certified installer for Amerimax Building Products, Owens Corning Roofing, Green World Windows and Doors, Textured Coatings of America, Wells Fargo Home Financing Program, League of California Homeowners Association, Volt Viewtech, Energy Star Financing, Better Business Bureau, E.P.A. Lead Removal Certified and C.S.L.B. licensed and insured contactor.

For my new venture I established DMAC HOME SERVICES, INC. in 2012. This new entity will cover all my future real estate and rehab projects.

These are all the companies I have owned

1996 Machado Paints

2004 Mac Pro Inc Corp Aug 12 2004 2005 Machado Construction Inc Corp April 18 2005

2009 Machado Construction sales and installation Inc Corp Dec 10 2009

2012 Dmac Home Services rehab and flips

2016 Family Home Improvement Inc Corp June 24 2015

Current Family Home Improvements

Some Experience in rehab projects flips remodels

Some Addresses 5228 walnut grove San Gabriel Alexander st in Southgate 8602 La Tremolina Iane 10941 Balfour st whittier Ca 15907 Ias Palmeras ave La Mirada Ca 11653 Everest Norwalk Ca 1265 east wingate street Covina, CA 91724 Family Home Improvement 12211 Front st Whittier Ca 90605

I've been a licensed contractor since 1996 and I have a current license with the Contractors Board I do a lot of windows exterior remodeling roofing patio covers things of those nature I probably do 2 to 3 of those a week we doing about 1.5 to 2 million in sales a year Some Legal Qualifications

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Contractor's License Detail for License # 863271

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations. (hide/show disclaimer)

- OCSLB complaint disclosure is restricted by law (<u>B&P</u> <u>7124.6</u>) If this entity is subject to public complaint disclosure, a link for complaint disclosure will appear below. Click on the link or button to obtain complaint and/or legal action information.
- Per <u>B&P 7071.17</u>, only construction related civil judgments reported to the CSLB are disclosed.
- Arbitrations are not listed unless the contractor fails to comply with the terms of the arbitration.
- Due to workload, there may be relevant information that has not yet been entered onto the Board's license database.

Business Information

FAMILY HOME IMPROVEMENTS INC dba FAMILY WINDOWS & DOORS

12211 FRONT ST NORWALK, CA 90650 Business Phone Number:(562) 464-0684

> Entity Corporation Issue Date 08/22/2005 Expire Date 08/31/2019

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License Status

This license is current and active.

All information below should be reviewed.

Classifications

- <u>B GENERAL BUILDING</u> <u>CONTRACTOR</u>
- 0 C17 GLAZING

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with <u>AMERICAN CONTRACTORS INDEMNITY</u> <u>COMPANY</u>.

Bond Number: 100122393

Bond Amount: \$15,000

Effective Date: 01/01/2016

Contractor's Bond History

Bond of Qualifying Individual

The qualifying individual DAVID MAC

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of the voting_stock/membership interest of this

company therefore the Dand of Ovelifing

Family Home Improvement Mission Statement

Family Home Improvements (FHI) is A Fair-minded Stable Blue Collar Christian Company. A company built on a foundation of "doing the right thing" (DTRT). The FHI model is built on trust, honesty and commitment. We always perform to the highest industry standards because of our proven steps and processes. The Family Experience is a process we have developed to insure our customers receive the utmost care in every detail from start to finish. We hold true to our promises with total confidence of satisfaction for our clients. We are a faithful fair and family oriented organization. A company where we treat our clients and our employees with respect and dignity. Our company always vows to have a commitment to excellence in Quality and Customer service. We pledge to creating an environment where everybody can flourish from our customers employees and vendors. Our team will have high accountability to our company, staff and client with no individual causes but decisions based on the overall good of the company. A company built brick by brick with a firm foundation using determination, blood and sweat to proudly built it and create the Family Experience. A philosophy of consistant pace and gradual growth (not a get rich quick scheme) with fair pricing, fair wages and a fair concept. We believe that the profits and bonuses are to be spread amongst the customers, owners, partners, employees, managers and vendors to fulfill our goals as a whole organization. We aspire to shine a beacon of light and do the right thing (Dtrt) in our industry. We grow with integrity, transparency and using teamwork for winning. We strive for Referrals and Repeat clients. We want a life long customers based on the "FHI Experience".

Short story on the history of the company

Father Flees Communism in the 1960's for the American Dream)

- Began early 1980's Ed Machado established the original Family Home Improvements in Southern California
- Specialized at installing high Performance Exterior Finishes
- Installed for major dealers such as Sears Home Improvement, Montgomery Wards, MR Construction, AllState Construction.
- 1990's Ed's son David Machado joined the team and expanded the operations to Installing Windows, Doors and Gutters.

• 1996 David passed his Original California Contractors exam and continued as a Service Advisor/ Sub contractor for Sears and Major Companies

• Two years later David's crews were awarded Installers of the year for Sears.

• 2000 David moved away from Sub Contracting and started the Sales and Installation Team for Family Home Improvements.

• Three years later David added Roofing and Major Remodeling to the Company Products

• In 2005 David received his General Contractors License Approval for Building and Additions

• Members of the Contractor State License Board, BBB, California League of Home Owners, NARI.

• 2009 EPA Lead Removal Certified

• Certified Installers for Anlin Window and Door Products, Owens Corning Cool Roofing Systems, Textured coating of America Cool Wall systems, Alumi-wood Patio Systems

• Finance Vendors HERO , YGrene , Cal First, Spruce Finance and Coast to Coast

• Family operated for generations over 30 years.

Company history story

The American Dream

Who are we? We are the product of an American Dream realized:

Our founder Mr. Machado came to America from Communist Cuba in the 1960s, fleeing from Cuba's Communist regime that took (appropriated/stole) his family's farming land. Dreaming of a better life for his family, Mr. Machado made decision to come to America, where his brothers and extended family were already settled in Los Angeles. To have the right to come to the United States, he had to work in a government camp, with no pay, under atrocious conditions for 6 months.

Opportunity awaits:

So in 1969 the family embarked on a journey, and set out for Los Angeles and the American Dream. Upon Arrival, his brothers who were already in Los Angeles were already in the painting business, introduced him to the field in the early 1980s. Eventually he saved to buy all his equipment and employed a few workman and the Dream was on its way.

In time, Mr. Machado began sub-contracting work for Sears Home Remodeling, Broadway and Montgomery Wards, continuing to building his business. While the major retailer's sold the products, we installed and held the labor warranties for all the products we installed. Mr. Machado continued to do sub-contracting work for the next 18 years for major contractors in the Los Angeles and surrounding areas.

The Next Generation:

In 1988 David Machado joined his father's team perfecting the installation process. During that time, we added Home Depot and the new Sears co., to the growing list of major retailer's for whom we installed. Spending another 5 tough years working for Sears in the Contractor's Division Business Offices, David Machado felt he added to his business acumen, and decided to continue the tradition of High Quality, value driven contracting. So, with pedigree, and years in the construction industry under his belt, David passed the California Contractors Board Exam. Off we went.....

Culmination of a Dream:

In 1996, Machado Paints was born. We launched our first sales and installation campaign right away. The experience gained through his Father, the Family Business and Sears enabled the creation of a unique company. A company with the standards, staying power, and intelligence of a corporate entity, but the Values of a Family.

-----(pitch the family company more?? "family home improvements", etc..

Our Promise to you:

We don't sub-contract and we see each and every job through from start to finish. – more of this"From our family to yours" –